

# ***The James Madalone Realty Group is in the TOP 1% of Real Estate Professionals in New Jersey***

**29 Years of Proven Results**



**Specializing in meeting your needs and offering full support!**

***James Madalone has averaged one home sale every 7 days for the past 29 years!***

- James Madalone has been a licensed Realtor since 1988, and a licensed broker since 1990 along with being a member of the New Jersey Association of Realtors through out his career.
- James has received over 100 state, company and regional awards and is in the top 1% of NJ.
- James Madalone was awarded the New Jersey Association of Realtors-Circle of Excellence and Million Dollar Club Platinum Level for 2004, 2005, 2006 & 2012, plus Gold Level for 17 years-'01,'02,'03,'07,'08,'09,'10,'11,'13, '14, '15, '16 and the New Jersey Association of Realtors- Circle of Excellence Silver Level for 6 years, an honor bestowed on less than 1% of the licensed realtors in the state of New Jersey.
- 2003, 2004 & 2005, 2006, 2007, 2008 & 2009 Gold level Million Dollar Club for Community Builders Association of N.J. Award of Excellence
- In 1998 James respectfully received The New Jersey Association of Realtors 10 year distinguished service award. This award recognizes sales associates who have earned membership to the state's Million Dollar Club for the past 10 years.
- James specializes in Somerset, Middlesex, Hunterdon, Warren, Morris, Hudson, Ocean, Monmouth, Essex, Mercer & Union Counties.
- James' areas of expertise are working with relocation buyers; communication & negotiating skills; land specialist; working with buyers; specialist in marketing and selling properties; short sales, foreclosures, new construction and commercial properties; and all other matters pertaining to real estate.
- Skilled and experienced with new construction sub-divisions
- Flexible with commission (fee for service)
- Notary\*\*

***James has successfully moved over 1533 families in his real estate career to date, totaling over \$467,772,975 worth of sales.***



# *James' phenomenal record of accomplishments testifies to his superior ability to produce results...*

## ***Statistics taken from the New Jersey Association of Realtors:***

- |                    |                    |                    |                    |
|--------------------|--------------------|--------------------|--------------------|
| ▪ 39 sales in 1988 | ▪ 59 sales in 1996 | ▪ 56 sales in 2004 | ▪ 50 sales in 2012 |
| ▪ 47 sales in 1989 | ▪ 57 sales in 1997 | ▪ 69 sales in 2005 | ▪ 40 sales in 2013 |
| ▪ 64 sales in 1990 | ▪ 67 sales in 1998 | ▪ 40 sales in 2006 | ▪ 33 sales in 2014 |
| ▪ 74 sales in 1991 | ▪ 37 sales in 1999 | ▪ 39 sales in 2007 | ▪ 35 sales in 2015 |
| ▪ 80 sales in 1992 | ▪ 59 sales in 2000 | ▪ 29 sales in 2008 | ▪ 25 sales in 2016 |
| ▪ 68 sales in 1993 | ▪ 59 sales in 2001 | ▪ 55 sales in 2009 |                    |
| ▪ 77 sales in 1994 | ▪ 47 sales in 2002 | ▪ 51 sales in 2010 |                    |
| ▪ 36 sales in 1995 | ▪ 55 sales in 2003 | ▪ 47 sales in 2011 |                    |

## ***James has extensive training such as, but not limited to:***

- Dale Carnegie's Public Relations and communication skills seminars
- Tom Hopkins's/Floyd Whittman's training seminars, and Anthony Robin's seminars
- Management training & Relocation Specialist
- James is dedicated to the utmost of superior quality in servicing and marketing Residential, Multi-Family, Land Specialist, New Construction and Commercial properties in all price ranges

## **James Madalone – Broker Associate**

### ***The James Madalone Realty Group***

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